

Executive - Service	
Position	Sales Executive - Channel Management
Purpose	Increase Sales and Market Share
Location	Ahmedabad, Surat, Kolhapur, Nagpur, Pune, Jodhpur, Bangalore, Mysore
Background Information	
Education	Graduate / Post Graduate
Licence	NA
Work Experience	3 to 5 Years
Language Ability	English, Hindi
Job Description	
<ol style="list-style-type: none">1. Collect and report Market information, i.e. competitors pricing, programs and tyre performance.2. Develop Dealer Network and execute a business plan to attain sales objectives.3. Manage Product Demonstrations and Execution of trails for new and existing products.4. Development and Execution of a business sales strategy in a given geographical area.	
Skills	
<ol style="list-style-type: none">1. Strong abilities of Market Research2. Good numerical and time management skills and a genuine interest in business3. At least 2 years experience in sales from Tyre Industry	
Ability	
<ol style="list-style-type: none">1. Should be result-driven and is able to conduct quality work in timely pressured.2. Should be reliable and self-motivated3. Flexibility	